

Building blocks for a secure  
and lasting future



CORPORATE  
PORTFOLIO

It is hardly surprising that the Great Pyramid of Giza is the only one of the Ancient Seven Wonders of the world which still stands. The planning, precision and sculpturing of each building block ensured a seamless fit - all contributing to the strength and durability of the pyramid. At PSG Konsult Corporate, we apply the same principles to build solutions for our clients' needs whether it is financial planning, employee benefits, healthcare cover or stockbroking. Each building block is carefully selected, tailored and fitted perfectly to build a solid structure of financial peace of mind.

*PSG Konsult Corporate is an authorised  
Financial Services Provider  
FSP 33657*



# CORPORATE PORTFOLIO



*'Action is the foundational key to all success.'*

*Pablo Picasso*

PSG Konsult Corporate 'PSGK Corporate' is part of the PSG Konsult Group - one of the largest independent financial services providers in South Africa today and focused on serving the SME, institutional and public sector markets.

## Who is PSG Konsult Corporate?

PSG Konsult Corporate 'PSGK Corporate' is part of the PSG Konsult Group - one of the largest independent financial services providers in South Africa today.

The business focuses on serving the SME, institutional and public sector markets providing employer groups with a total solution (one-stop shop) with regards to their financial planning and advisory needs, risk and retirement management, employee health and wealth benefits.

PSGK Corporate is one of the few truly empowered businesses in the financial services sector who fully subscribes to the process of transformation at all levels within the organisation. In addition to its innovative Corporate Social Investment programme, they proudly carry an AAA or Level 1 BEE rating.

The shareholding of PSGK Corporate is as follows:

- 74% PSG Konsult Limited
- 26% PSG Konsult Nhluvuko Employee Trust.

The beneficiaries of the PSG Konsult Nhluvuko Employee Trust consists of all previously disadvantaged people employed by PSG Konsult and its subsidiaries with some having representation on the PSG Konsult Corporate Board.

PSG Konsult Corporate is a registered financial services provider with FSP 33657.

## Why PSGK Corporate gives you peace of mind...

We have:

- An **excellent client base** and **Group Benefit experience**

- **Financial strength**, we are part of PSG Konsult Group and the broader PSG Group
- A **large national footprint**, able to service our clients anywhere
- **True independence**, no exclusivity with any single service provider or product preferences, only providing the best of breed
- **Established relationships** with all major product and service providers so we can select the right provider or product for your company
- Selected and **harnessed the specific strength and expertise** of these service providers to the benefit of the more than 100 000 families we service
- Provided **peace of mind in terms of proven track record and credibility** - backed up by testimonies from our existing clients
- **Excellent management capabilities**
- Ongoing **innovation and flexibility**

## Where are we situated?

PSGK Corporate Head office is based in Western Cape with a large national footprint enabling us to service clients from 10 different locations countrywide, deploying a total staff compliment of 160 people. This is in addition to PSG Konsult's 200 offices and 2,200 staff. The team of highly skilled advisors and financial planners is supported by a state of the art call centre facility (based in Durban) and is able to service its members (clients) in seven official languages.

**We believe 'Excellence is an art won by training'**

## Why the PSG Konsult Academy is pivotal to our success

The Academy is a fully accredited provider of training with INSETA and offers the following programmes to internal staff and the financial services industry at large:

- National Certificate in Wealth Management, NQF level 5
- Further Education and Training Certificate: Short-term Insurance, NQF level 4
- Programme for Financial Planning Assistants, NQF level 6

We focus on specific industry needs for advisors and administration staff so that they obtain the necessary credits to become 'fit and proper', as required in terms of the FAIS Act and of course to provide the best possible service to you, our customer.

**For more information contact the PSGK Corporate Head Office in the Western Cape:**

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