

Your buffer against the unknown



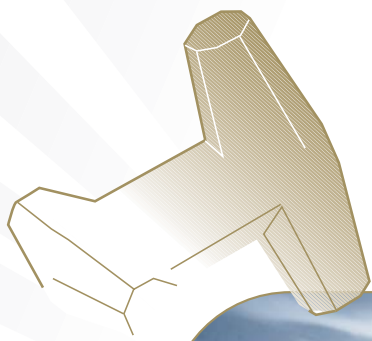
EMPLOYEE  
BENEFITS

Consider PSG Konsult Corporate's Employee Benefits solution as your company's breakwater. The metaphorical dolosse, interlaced to create the ultimate barricade against the unpredictability of life, the work environment and the economy. From executives to entry level staff, our Employee Benefits solutions are robust as stand alone benefits and impenetrable when they are intertwined with other benefits offered by PSG Konsult Corporate .

Financial security, stability and protection is the right of every employee - we can help you achieve that.

*PSG Konsult Corporate is an authorised  
Financial Services Provider  
FSP 336577*





# EMPLOYEE BENEFITS



*'Always treat your employees exactly as you want them to treat your best customers'*

*Stephen Covey*

PSG Konsult Corporate 'PSGK Corporate' is part of the PSG Konsult Group - one of the largest independent financial services providers in South Africa today and focused on serving the SME, institutional and public sector markets.

Treating your employee as you would your best customer, means you need to give them added value. Compensation and benefits continue to play a major role in the Human Resources Department in companies - whether they are large corporates or small business.

Employees no longer consider job satisfaction and remuneration as the only criteria for their security. They understandably, want more. And more these days means the perceived value of employee benefits. It is all about the 'package' and financial peace of mind, which is exactly why PSGK Corporate offers a unique value-orientated measurable approach to a company and its employees' needs.

## *What do we really do then?*

- **Work in partnership** with our clients. We establish whether employers have a clear understanding of their unique needs, risks and opportunities. Then we assist them in creating the **perfect integrated solution** for the business and its employees
- **No blanket solution** so our specialist employee benefit and healthcare consultants tailor-make your strategy by identifying needs, managing risks and maximising investments
- Given your needs analysis, **we formulate a strategy**, supported by a rollout plan and ensure the strategy is **sustainable, effective and affordable**
- Ensuring the strategy takes into consideration the **legislative environment** and the internal and external dynamics in which the organisation operates
- **Our relationships** with all the major product and service providers enable us to select the most **appropriate fit** and to package these into tailor-made solutions to meet your company's specific needs
- Ensuring all **documentation** complies with **legal requirements** and that your fund is managed effectively, economically and within the regulatory framework
- **Customise the package** for each employer and use *Life Staging* to find the optimum balance between risk and return
- Assist with the monthly contribution **reconciliation process**

between your company and the relevant providers

- **Communication of benefits and medical requirements** to your employees at their level of understanding
- **Administration feedback** and customised reports to suit your needs which contain all relevant administration information
- **Claims Administration** is hardly anyone's favourite - we manage the claims process on your behalf
- **Regular report back** to our clients and taking corrective action where necessary

**...Allowing you to focus on your core business while we take care of the rest**

## *So, what's so special about PSGK Corporate?*

- PSGK Corporate comes with an **excellent client base** and **Group Benefit experience**
- **Financial strength** - we are part of PSG Konsult Group and the broader PSG Group
- We have a **large national footprint**, which enables us to service our clients anywhere
- We are **truly independent**, we have no affiliation with any single provider or have product preferences
- Our **established relationships** with all major product and service providers enables us to select the right provider or product for your company
- We select and **harness the specific strength and expertise** of these service providers to the benefit of the more than 100 000 families we service
- **Peace of mind in terms of proven track record and credibility** - backed up by testimonies from our existing clients

## *How are we doing in terms of Black Economic Empowerment?*

PSG Konsult Corporate fully subscribes to the process of transformation at all levels within the organisation. This is in addition to our innovative Corporate Social Investment program, we proudly carry an AAA or Level 1 BEE rating.

