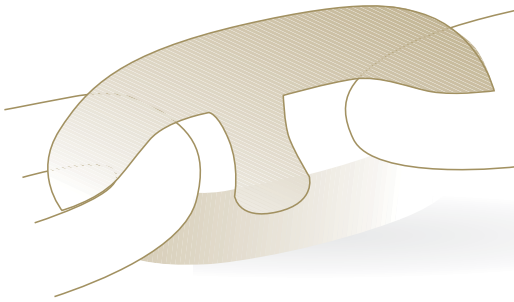




PSG KONSULT  
CORPORATE

Linking your healthcare options



## HEALTHCARE BENEFITS



Just as the concept of health and wellness is complex, embracing both the mind and body, so is PSG Konsult Corporate's spectrum of employee health care solutions. We offer a revolutionary approach to healthcare consulting through innovative lifestyle management solutions. It's a break from the traditional healthcare broker model in South Africa, and it's pro-active. A personalised approach to healthcare which is tailor-made for your employees. A chain is only as strong as its weakest link, which is why we utilise cutting edge technology and track global trends in health and wellness to continually provide an integrated chain of healthcare benefits for you.

*PSG Konsult Corporate is an authorised  
Financial Services Provider  
FSP 33657*





# HEALTHCARE BENEFITS



*'Health is like money, we never have a true idea of its value until we lose it'*

*Josh Billings*

PSG Konsult Corporate 'PSGK Corporate' is part of the PSG Konsult Group - one of the largest independent financial services providers in South Africa today and focused on serving the SME, institutional and public sector markets.

Health is your most valuable commodity, as an individual member or corporate entity and our role as advisors is to assist employers to ensure that your greatest asset is protected, your employees. Knowledge equals empowerment, which is why we make sure that employers and employees have access to appropriate information and proactive advice.

### *Leaders in healthcare consulting*

PSGK Corporate stands apart from its competitors as we strive to lead the healthcare consulting industry in South Africa. Our market leading approach is achieved by aligning business focused healthcare outcomes to your overall company strategy, ensuring that we manage delivery and results through outstanding service and agreed outcomes.

### *Innovative focus on excellence and delivery*

PSGK Corporate has designed a unique business-driven healthcare consulting model which:

- focuses on **enhancing management** and **member efficiencies** while,
- reducing costs and improving health **outcomes**, through
- improved data transfer, management information and process **efficiency**.

### *So what's the bottom line?*

PSGK Corporate is one of the few service providers in South Africa providing 'healthcare management' consulting services to our clients, which quantifies and evaluates the overall healthcare spend and financial efficiency of a company's healthcare arrangements. We like to think of it as your *Healthcare Return on Investment* (HCROI). We want to ensure that you are able to understand, measure and continually evaluate the value we, as the preferred healthcare advisors, provide to your organisation and its employees.

### *Taking the jargon out of medical aid*

This is achieved via our *Member Support Unit* (MSU) and enables us to optimise the overall value proposition for individual members within their current medical scheme arrangements. The 'personal' PSG touch is never compromised.

We have also adopted an on-going member education and communication programme that aims to change member behaviour and empower them with the knowledge to take charge of their health. We unlock the value of the multi-faceted features of healthcare.

### *Keeping a finger on the pulse*

Our approach does not limit our service to medical scheme consulting, but rather allows us to take a holistic business approach to your health and wellness needs, with the aim of improving overall productivity and creating healthier employees.

This has a major positive impact on Human Resources in terms of overall healthcare management. We continually look for new ways to improve efficiencies in your organisation around healthcare, ultimately ensuring that your members continually receive better service with improved outcomes.

### *Prevention is better than cure*

#### *Health risk solutions*

PSGK Corporate's health risk model is unique in the way that it identifies, assesses and prioritises health risks, which our clients face on a daily basis. This is achieved by conducting a detailed assessment of all your health risks. It is also important for us to understand the resources which are available within each organisation and to implement solutions which are tailor-made for each client's unique needs. The solutions which we implement are targeted and aimed at mitigating, monitoring and controlling the probability or impact of ill-fated health events and to reduce financial exposure for employers and their members.

### *Customer Service is not a department. It is an attitude!*

It is important for our ongoing success that we continually maintain a clear focus on excellence, service delivery and accountability. The outcome is the only measure of success, which must always be clearly defined, quantified and managed, together, as true business partners.

